

Contact

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(LinkedIn)

Top Skills

Project Management

Project Planning

MS Project

Languages

French (Limited Working)

Arabic (Limited Working)

English (Professional Working)

Certifications

Huawei Data communication Requirements

National Telecom Standard (development, inspection and training)

Spectrum Management and National Frequency allocation Table

Technology, standardization and deployment of IMT

Business transformation and enterprise architecture base on eTOM&TAM

Honors-Awards

Project management R&D center of PIDMCO grant for master thesis, 2010

Publications

Root causes of conflicts in construction projects and preventing contracting strategies

Regulator's Challenges due to fundamental changes in telecomm industry

Analyzing of Engineering Projects in Iranian Consultancy Firms

Dr. Farzaneh Gholamabolfazl

Deputy CEO and Head of Digital transformation Center at Asiatech Co.
Iran

Summary

- Strong background in telecommunication, and project management.
- Experience with international relation (and standards)
- Marketing Communication expertise
- Team oriented, analytical, quick/continuous learner, flexible, proactive, decision maker, highly-motivated, result-oriented, and performance-driven

Experience

Asiatech Co.

3 years 4 months

Deputy CEO and Head of Digital transformation Center
December 2019 - Present (9 months)

Chief Strategy Officer

May 2017 - December 2019 (2 years 8 months)

Telecommunication Company of Iran - TCI

17 years

Director of wholesales

April 2013 - May 2017 (4 years 2 months)

Responsible for developing business strategy for Wholesale business align with overall strategic goals

-Establish the Wholesale department within the Business Markets department

-Make proposal on strategies on compensation scheme to increase staff motivation in the direction of company strategies and policies

-Manage the generation of cash flows of the Wholesales

-Prepare annual business plans of the department and distribute tasks to the team, oversee the implementation of set goals for the team

-Plan all activities and tasks in accordance to company policies, objectives and strategy

Project management office and its functions

World of telecommunication and information technology

- Manage the selection and training of all staff in the Wholesale
- Monitor performance of the team to ensure align with the business plans.
- Manage and supervise the team at Local level
- Manage the Wholesale unit within the Business Markets department
- Manage integration of business processes in team wholesale to other business units in order to maintain effective business relationships, work, results-oriented and timely completion of tasks
- Manage the development and implementation of a new commercial approach to sell unregulated products and services at wholesale
- Participate in the development of products and services
- Organize the development of market-related prices and flexible package pricing schemes for non-regulated services
- Implement effective and profitable techniques to provide services and sales
- Determine pricing and commercial terms of contracts with national and international operators for unregulated services
- Organize the development of procedures for providing services to service operators / reseller based on interconnection agreements
- Provide and ensure the participation of representatives for preparation of documents, strategies and positions associated with the telecommunications activities of the company, conducted by Regulator in accordance with legal documents relating to telecommunications

Head office of Standard (development & inspection)and international regulation

2009 - April 2013 (4 years)

Telecomm Standard development and NGN senior expert

2007 - 2009 (2 years)

Tehran

Switching OAM and traffic engineer senior expert

2000 - 2007 (7 years)

Khozestan

Education

The University of Calgary

Master, Project Management · (2009 - 2012)

Isfahan University of Technology

Bachelor's degree, Electrical, Electronics and Communications
Engineering · (1995 - 1999)